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**2006 SBA Financial Services Champion Award  
Support Letter for Dennis Piper**

To Whom it May Concern,

I wanted to support the nomination of Dennis Piper & Associates for the 2006 SBA Financial Services Champion Award. Our company, AssistWare Technology is a provider of safety systems to the automotive and trucking industries. Having evolved from a research organization to a commercial products supplier, we engaged DPA to upgrade our accounting and financial practices as our company had completely outgrown our previous systems.

With no internal financial personnel we were wholly dependent upon DPA to provide help and guidance and they did not disappoint. In 2006 we came to terms with a large publicly traded organization to be acquired. During the due diligence process their financial staff consistently commented on how surprised they were with the quality, thoroughness and support of our financial records, particularly for a company of our size. This was in stark contrast to the state of our financial records prior to working with Dennis Piper & Associates.

Our efforts in the previous year to implement QuickBooks, set up standardized reporting and overall documentation and cleanup of past work resulted in an extremely efficient due diligence process which was instrumental in closing the deal quickly. DPA not only provided exceptional work but went well beyond the call of duty to assist during this hectic period. DPA's staff consistently worked long hours and truly become a part of the AssistWare team. Their contributions were inestimable.

I have worked with many accountants in the past, however, this is my first experience with a firm who took the time to truly understand our business and processes and worked with us to ensure we understood what was being done and why. I truly don't believe we could have sold the company without their assistance.

Sincerely,  
Mike Formica

President & CEO  
AssistWare Technology, Inc.